# **Advance Diploma in Digital Marketing**

## **Table of Content**

- Marketing Fundamentals
- Designing and Building Web Presence
- Social Media Marketing (SMM)
- Search Engine Optimisation (SEO)
- Search Engine Marketing (SEM)
- ➢ Email & Affiliate Marketing

## Prerequisites

Knowledge in Marketing and familiar with Internet.

# Duration

Total 200 Hours of course

100 Hours of Online Theory

100 Hours of Offline Practical

# **Examination & Evaluation**

	SEMESTER-WISE	SYLLABUS BRE	AKUP - Adv. Dip	oloma in Digit	al Marketin	g		
OF AFOTED		THEORY	PRACTICAL	TOTAL	THEORY	PRACTICAL	TOTAL	TOTAL
SEMESTER	NAME OF THE PAPER	HRS	HRS	HRS	MARKS	MARKS	MARKS	CREDITS
1st Sem	Marketing Fundamentals	20	20	40	60	40	100	4
2nd Sem	Designing and Building Web Presence	20	20	40	60	40	100	4
3rd Sem	Social Media Marketing	20	20	40	60	40	100	4
4th Sem	Search Engine Optimisation (SEO)	20	20	40	60	40	100	4
5th Sem	Search Engine Marketing (SEM)	20	20	40	60	40	100	4
	Total	100	100	200	300	200	500	20

Cth Com	Pre-Placement Training			TOTAL	TOTAL
6th Sem	Project Viva & Project work	Project Work	Project Viva	MARKS	CREDITS

60 40 100 <u>4</u>
--------------------

### **Certifications:**

On successful completion of 1st year, students will be awarded "Certificate in Digital Marketing"

On successful completion of 2nd year, students will be awarded "Diploma in Digital Marketing"

On successful completion of 3rd year, students will be awarded "Advance Diploma in Digital Marketing"

## Internship

Eligible students may be offered internships subject to business requirements

## Career Options after completing the course

Digital marketing career has a lot of scope regarding knowledge and earning money as well as socializing and gaining quite a lot about various technologies. Digital marketing not only gives you a chance to work in start-ups but also in big organizations and also offers a choice to work as a freelancer or start-up our own company.

## Job Roles:

- Search Engine Optimization / SEO Executive
- Search Engine Marketing / SEM Specialist
- Social Media Marketing / SMM Expert
- Content Marketing Manager
- CRM Manager
- E-Commerce Manager
- Digital Agency Account Director
- Web Analytics Expert
- Email Marketing Manager

- Digital Marketing Manager
- Conversion Rate Optimizer
- Inbound Marketing Manager
- ➤ Freelancer
- Marketing Analyst

#### Advance Diploma in Digital Marketing Syllabus

Module : 1 Marketing Fundamentals

What is Marketing & Marketing Management?

How has Marketing changed over the years?

How is Digital Marketing Different from Marketing?

Understanding the Digital Consumer

**Digital Marketing Channels** 

Digital Marketing Metrics

#### Module : 2 Designing and Building Web Presence

Introduction to Basics of Website

Importance of User Experience and Design

Best web designing ideas for digital markering

Website Copywriting

Websites and Apps

Basics of Wordpress

#### Module : 3 Social Media Marketing

Social Media Introduction

Business Goals, Social Strategy & Metrics

Generating Business via Social Media

Engagement, Listening and Reputation Management

Paid Social Campaigns

Social Media Tools

#### Module : 4 Search Engine Optimisation (SEO)

Mindset for SEO

On Page Search Engine Optimization

Off Page Search Engine Optimization

Measuring SEO Efforts - Gooogle Analytics

Google's SEO Updates

App Store Optimization

#### Module : 5 Search Engine Marketing (SEM)

Basic of SEM

Google ads , Display ads , Youtube ads

Campaign Optimization

Budget & Bidding

Conversion Tracking, Reporting & Mobile Ad Campaigns

Shopping Campaigns